



## NEWS

FOR IMMEDIATE RELEASE  
FEBRUARY 27, 2007

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### **Cincinnati's Galaxy Associates, Inc. Acquires Innovative Chemical Solutions (ICS) of Chelsea, Michigan**

*Acquisition makes Galaxy Associates, Inc. comprehensive major supplier to industrial (metal finishing and metalworking), automotive, transportation, and pulp and paper customers.*

**CINCINNATI, OH:** --- Bill Oeters, President, and Mel Fisher, Chairman of the Board of **Galaxy Associates, Inc.**—manufacturers of high quality industrial chemical products and services to the general manufacturing industry—announce the acquisition of **Innovative Chemical Solutions (ICS)** of Chelsea, Michigan. ICS offers customized metalworking coolants, cleaners, rust preventives and stamping & drawing compounds.

Terms of the agreement—effective February 27, 2007— are not being disclosed. Jim Cramer, ICS President and CEO, will become Vice-President of Galaxy Associates, Inc. All ICS manufacturing operations and ICS personnel will remain in Chelsea.

“This acquisition means that we now have the ability to accommodate all of our customers’ chemical product needs with quality-infused, state-of-the-art formulations in a custom, focused, fluid management program,” said Oeters. “Outstanding customer service, rapid response, and commitment to offer our customers sustainable solutions to their manufacturing challenges have been the guiding philosophies of both Galaxy Associates, Inc. and ICS— and will remain our top priority in our business practice standards as our two companies effectively become one.”

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**Galaxy Associates, Inc.**, with headquarters in Cincinnati, Ohio, offers specialty, custom-blended products, services and technical support to the industrial market. **Galaxy Associates, Inc.** specializes in cleaners, sealers and specialty chemistries for its major divisions including Metal Finishing, Metalworking, Automotive, Transportation, and Pulp & Paper.

“The acquisition of **ICS** reinforces our continued growth and emergence as a major force in the general industrial and specialty chemical marketplace,” said Fisher. “Our customers can expect to experience even greater efficiencies from the products we provide—products that are formulated to optimize operating processes with immediate and measurable improvements.”

“Sound scientific principles and the high-end technologies utilized by our research and development team result in product formulations that fully address the changing needs in metalworking operations, waste discharge restrictions, and in environmental, health and safety concerns,” noted Cramer, a chemist with a highly successful, decades long career in the custom chemical fluids industry. “All raw materials used on our formulations are single-sourced to ensure quality consistency.”

Nearly all product testing—including alkalinity determination, pH, concentration and conductivity, bacteria and fungus testing, dirt level and product stability—is conducted on-site and is heavily focused on customer-driven parameters. Don Miller, Vice-President of Sales for **Galaxy Associates, Inc.**, observed that **Galaxy Associates, Inc.**’s personnel “are dedicated to helping each customer maintain a safe work environment, reduce their chemical operational costs and chemical wastes—all while maintaining increases in tool life with a proactive chemical management approach.”

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***MEDIA: To schedule an interview or to obtain additional photographs, please contact Joyce Kamen 513.543.8109.***

***To obtain more information, please contact Bill Oeters or Don Miller at 513.731.6350***

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*(L-R) Bill Oeters, President; Mel Fisher, Chairman of the Board;  
Don Miller, Vice-President of Sales  
**Galaxy Associates, Inc.***

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